

Private Inventory Pipeline Notice (Letter #1)

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[COMPANYNAME],

Union Pacific regularly reviews our network to monitor for elevated inventory. We are currently experiencing higher than normal rail car inventory in certain geographical locations which has resulted in congestion on our network. This congestion is impacting our ability to provide consistent and reliable service.

We have identified specific customers in these geographical locations with elevated inventory. We see an opportunity for you to remove **[PIPELINE1]** cars from your **[RR#]** **[ORIGCITYSTATE1]**, to a target inventory level of **[COUNT]**. We need your assistance to mitigate the overage of inventory levels out of this location and ask you to take the following actions by **[RESPONSE]**.

- I. Reduce the car inventory from this location by either storing empty rail cars or adjusting pace of future loadings.
- II. Please respond via the [Case Management](#) (user ID and password required) by selecting Case Reason > [Customer Inventory Management](#), with your plan to adjust the elevated inventory at this location before the requested date, outlining the details of your action plans.
- III. If you are unable to reduce your car inventory from this location, we will proceed to meter your shipments through an embargo with permits.

If you have issues with your User ID or Case issue, please contact Customer Care & Support at 800-872-1045 or your Union Pacific representative.

By working together, we can reduce the congestion on the network to speed up operations and deliver a more reliable service product. We appreciate your continued patience and loyalty as we work to provide the service you deserve.

EMBARGO NOTICE

Embargo Notice

[SHIPPERNAME],

We appreciate your efforts over the past week to work with us and help reduce the operating car inventory on our network. However, your inventory remains elevated from your [LOCATION] location and, as a result, Union Pacific must issue an embargo. We will issue permits to meter the flow of your releases. This action is necessary due to the current rail car inventories impeding our network fluidity.

Union Pacific has issued the following embargo due to congestion:

- Embargo Number: [EMBARGO NUMBER]
- Customer(s): [SHIPPERNAME]
- Rail Origin: [LOCATION]
- Effective for waybills dated [EMBARGOEFFDATE] or later (embargoes for congestion require a 48-hour delay).
- Percent Daily Release Rate Permit: [PERCENT]
- Average Daily Release Rate: [COUNT]
- [Link to AAR Embargo](#) site.
- For questions on embargo permits, open a case in Union Pacific's [Case Management](#) system (user ID and password required) and select "Embargo Permits" as the case reason. If you do not have a user ID [apply now](#) to register.

Depending on your active inventory and the condition of the network, the embargo with permits will be adjusted accordingly. The embargo team will be emailing you with your permits. Thank you for your continued business.

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Embargo Removal

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[SHIPPERNAME],

We want to thank you for your cooperation in our effort to help reduce private railcar inventory. We have continued to monitor your inventory and our overall network fluidity. As a result, we have opted to cancel your embargo **[EMBARGO NUMBER]** effective **[DATE]** at **[LOCATION]**.

Your shipments will no longer need to be permitted to move from your location.

We look forward to your continued cooperation to manage your inventory. By working together, we can reduce the congestion on the network to speed up operations and deliver a more reliable service product. We appreciate your continued patience and loyalty as we work to provide the service you deserve.

Thank you for your continued business. If you have any questions, please respond via the [Case Management](#) (user ID and password required) by selecting Case Reason > [Customer Inventory Management](#).

Private Inventory Pipeline – No Embargo at This Time (Plan Provided)

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[SHIPPERNAME],

As a follow-up to our communication regarding private rail car inventory, we would like to thank you for the plan you provided. However, we will continue to monitor your progress and communicate any alternative required actions that may be necessary.

Please note:

- If above target inventory 7 days after notice of this memo – a notice will be sent informing you of a potential embargo.

By working together, we can reduce the congestion on the network to speed up operations and deliver a more reliable service product. We appreciate your continued patience and loyalty as we work to provide the service you deserve.

Thank you for your continued business. If you have any questions, please respond via the [Case Management](#) (user ID and password required) by selecting Case Reason > [Customer Inventory Management](#).

Private Inventory Pipeline – No Embargo at This Time (Results Achieved)

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[SHIPPERNAME],

As a follow-up to our request to reduce your private rail car inventory, the efforts you have made over the past week to reduce your inventory have removed your Union Pacific origin at **[LOCATION]** from embargo consideration.

We look forward to your continued cooperation to manage your inventory. We will monitor the progress of your inventory, network fluidity and communicate any alternative required actions that may be necessary.

By working together, we can reduce the congestion on the network to speed up operations and deliver a more reliable service product. We appreciate your continued patience and loyalty as we work to provide the service you deserve.

Thank you for your continued business. If you have any questions, please respond via the [Case Management](#) (user ID and password required) by selecting Case Reason > [Customer Inventory Management](#).